



STATE OF WASHINGTON  
**HEALTH CARE AUTHORITY**

626 8th Avenue, SE • P.O. Box 45502 • Olympia, Washington 98504-5502

November 3, 2017

Dear Managed Care Organizations, Behavioral Health Organizations, Accountable Communities of Health, and Other Interested Parties:

**SUBJECT: INTEGRATED MANAGED CARE – NUMBER OF MANAGED CARE ORGANIZATIONS - REQUEST FOR REGIONAL INPUT BY 12/1/17**

The Health Care Authority (HCA) is preparing to release a final Request for Proposals (RFP) to secure Managed Care Organizations (MCOs) that will implement Integrated Managed Care in the remaining regions across the state of Washington. As part of this RFP, HCA will include the number of MCOs it intends to contract with, within each Regional Service Area (RSA).

Though the final number of MCOs selected will depend on the results of the procurement, HCA proposes using the following methodology to determine the number of proposed MCOs per region:

1. Up to 150,000 Medicaid lives: 3 MCOs
2. 150,000-250,000 Medicaid lives: 4 MCOs
3. 250,000 or more Medicaid lives: 5 MCOs

This approach would result in the following number of MCOs by region:

<b>Region</b>	<b>Number of Medicaid Enrollees</b>	<b>Number of MCOs</b>
Greater Columbia	264,379	5
King	426,683	5
North Sound	282,394	5
Salish	85,743	3
Pierce	232,427	4
Spokane	217,158	4
Thurston-Mason	87,986	3
Great Rivers	103,017	3

These numbers serve as a guideline, not an absolute requirement. As previously stated, HCA welcomes input from regions on their preference for the number of MCOs contracted.

BHOs, MCOs, ACHs and Interested Parties

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Please provide any recommendations to this approach **by December 1, 2017**. Recommendations can be sent to Alice Lind via email at [alice.lind@hca.wa.gov](mailto:alice.lind@hca.wa.gov). Thank you.

Please forward information to any interested party.

Sincerely,

A handwritten signature in black ink that reads "MaryAnne Lindeblad". The signature is written in a cursive style with a large initial "M".

MaryAnne Lindeblad, BSN, MPH  
Medicaid Director

By email

cc: Rick Weaver, Senior Policy Advisor, BHI, GOV  
Alice Lind, Grants and Program Development Manager, MPOI, HCA  
Isabel Jones, Integration Policy Manger, PPP, HCA